

Sales Director Industrial Equipment Division

Salary: c£70k + commission + full exec package

(Ref: DT220)

Location: South Yorkshire (or commuting distance)

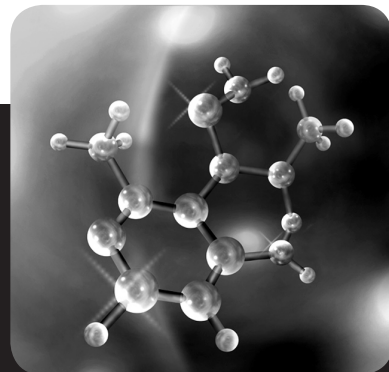
There's real science in selling our solutions!

Our client is a global player in supplying innovative enclosure and housing technologies. The industrial Business unit comprises industrial enclosures, 19" Cardframe technology, Heat Management products and Power Distribution components. They have 150 worldwide delivery centers and ten thousand products available. They now need a top Sales Director to lead the Industrial Equipment Division, motivate 25 sales people and manage distributor partnerships.

You will be involved in both strategy and delivery of the sales budget and be a key member of the Senior Management Team. You will be a proven Sales leader, preferably with a background in industrial automation products and ideally with qualifications in electrical/electronic engineering with a strong commercial awareness. You will be responsible for both Sales and Market Share growth and Profit and Loss.

Ideal skills and qualities for this Sales Director role will be:

- Hands-on Leader
- Consultative & open
- Ethical
- Authoritative
- Motivational
- Achiever
- Strategic and operational
- Gets things done!



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RECRUITMENT

Does this excite you? Does this sound like you? If so, then please send us your fully detailed application including your current remuneration package and quoting job ref DT220 to High Growth Ltd. PO Box 286, Worsley, Manchester M28 2ZW or by email to claire@highgrowthltd.co.uk

Closing date for applications is Monday 12th May. We have planned a job "selection" day, using our unique CAB process, on **Friday 23rd May** in the South Yorkshire area. **Please keep this date clear!**

High Growth Ltd. is a recruitment business using innovative selection techniques to help its clients find and keep the very best people. www.highgrowthltd.co.uk