

# Business Development Manager

Salary: £40-50k (OTE £100k+)

Location: Flexible - Home or Office Based (North Yorkshire) (Ref. RA234)



**THE TIMES 100**

## Top Product - Top Clients - Top Opportunity!

Are you a passionate Sales Professional with a measurable, consistent track record of selling to Directors and CEOs of Blue Chip companies? Are you an enthusiastic, results driven top performer?

If so, then take a look at this exciting and unique opportunity.....

The Times 100 is in its 14<sup>th</sup> year of helping companies communicate key messages and help 600,000 young people learn about business through case studies. These are delivered free into every secondary school, college & university in the UK and via a website that generates over a million downloads of material each month.

Because you're already selling to Blue Chip companies, you'll be able to help us double our client list which includes companies such as **Siemens, Tesco and Vodafone\***. You'll grow your network of contacts with our full support & your own initiative. It'll be challenging but rewarding. You'll benefit but so will young people, because our sponsored business case studies help students learn so you'll be giving something back. To succeed, you'll need to be at the top of your game for this challenging but highly rewarding position and you must have a proven track record of selling to blue chip companies & consistently delivering your sales targets. You'll fit within our team, working in a culture based environment, and be an open & honest communicator ready to develop your own skills. \*To find out more and see our full client list please go to [www.thetimes100.co.uk](http://www.thetimes100.co.uk).

Ideal skills and qualities for this role are:

- Passionate ▪ Enthusiastic ▪ A Door Opener & Deal Closer ▪ A Top Performer ▪ Persistent ▪
- Track record of selling to blue chip companies ▪ Ambitious ▪ Self Motivated ▪ High Energy ▪

Only the best need apply, so please include with your application 250 words on why you should be considered for this role.



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RECRUITMENT

Does this excite you? Does this sound like you? If so, then please send us your fully detailed application including your current remuneration package and quoting job ref RA234, to [claire@highgrowthltd.co.uk](mailto:claire@highgrowthltd.co.uk)

Closing date for applications is **16<sup>th</sup> March 2009**. We have planned a job "selection" day, using our unique CAB process, on **24<sup>th</sup> March 2009** in the North Yorkshire area. **Please keep this date clear!**

High Growth Ltd. is a recruitment business using innovative selection techniques to help its clients find and keep the very best people. [www.highgrowthltd.co.uk](http://www.highgrowthltd.co.uk)

**Keywords: Key Account Manager, Area Sales Manager, Sales Manager, Business Development, Sales, Manager**